



## TESTIMONIAL

Interesting you ask about our experience with Calcium Sulfonate grease. As the Cat dealer in the coal mining area of Appalachia, we have been supplying bulk calcium sulfonate grease to our customers for over ten years now. The first bulk customer we had did it at first because he reduced his grease consumption by 24% as measured and reported by him. Then Cat offered better warranty terms on large loader pins. If a customer used calcium sulfonate grease on a 992 with an auto lube system, Cat would warranty the pins for 10,000 hours. We did not have one warranty claim from those customers using the calcium sulfonate greases in the ten years the program was ongoing. Most recently, we had a large mining customer with a Komatsu PC5500 shovel. He was having to replace the pins in the large excavator once to twice a year. July of 2013 will be the third year he has been using our grease and is yet to have a failure of a pin on either of his PC 5500 shovels. Calcium Sulfonate greases offer some of the best value out there for a mining or construction operator. When you ask a Cat dealer what grease you should use for "Extreme Service", they will tell you either a synthetic grease or calcium sulfonate grease. The calcium sulfonate offers the best value without a doubt.

If you have anyone that is doubtful on calcium sulfonate greases, have them contact me and I can tell them more.

Bryan Smith

Lubricants Manager

Whayne Supply Company



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